

# ***With John, It's Always One Thing After Another***

**First, it was his real estate license.**

**Then, he became a REALTOR® and subscribed to their code of ethics.**

**Then, he earned the Accredited Buyer Representative (ABR) designation.**

**After, that he became a Graduate of the Real Estate Institute (GRI).**

**As if that weren't enough, he went on to be awarded the most esteemed designation in the business: Certified Residential Specialist (CRS).**

**John served on Tucson Association of REALTORS® Board of Directors.**

**Along the way he wrote and published dozens of safety tips and articles on everything real estate from A to Z.**

**He went on to earn a variety of additional designations and certifications:**

**At Home With Diversity (AHWD)**

**Certified Negotiation Expert (CNE)**

**Online Real Estate Practitioner (e-PRO)**

**Military Relocation Professional (MRP)**

**Short Sales and Foreclosure Resource (SFR)**

**Most recently, John has become licensed by the Federal Aviation Administration (FAA) as a pilot certified to fly Unmanned Aerial Systems allowing him to utilize drones and high tech photography for his clients.**

**What's Next? Contact John P. Hale today to find out.  
Maybe a good pot of alphabet soup with all those letters.**

**Contact John today: 301-310-3345 – [johnh@johnphale.com](mailto:johnh@johnphale.com)**



**John P. Hale, ABR, CRS, GRI  
REALTOR®**



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***Education – Experience – Professionalism  
Residential – Land – Commercial***