

John P. Hale Knows A Lot*



****"Lot" - as in real estate parcel - not necessarily very much else.***

He should, he's been helping sellers and buyers of lots for almost two decades - along with all other forms of real estate: residential and commercial - improved and unimproved - and though selling and buying lots would seem like it should be the simplest thing to do - many times it is not. Let John guide you through the process with the expertise gained in over 18 years of practice.

His educational accomplishments over the last 18 years include earning the following real estate designations and certifications from the National Association of REALTORS® and other accredited organizations:

- Accredited Buyers Representative (ABR)
- At Home With Diversity (AHWD)
- Accredited Sellers Representative (ASR)
- Certified Negotiation Expert (CNE)
- Certified Risk Management Specialist (CRMS)
- Certified Residential Specialist (CRS)
- Certified Sellers Representative (CSR)
- Mortgage Real Estate Professional (MREP)
- Military Relocation Professional (MRP)
- Workforce Housing Certified (WHC)
- Certified Taneytown Ambassador

Contact John today: 301-310-3345 – johnh@johnphale.com



**John P. Hale, ABR, CRS, GRI
REALTOR®**



Coldwell Banker Residential Brokerage
1130 Baltimore Boulevard, Westminster, MD 21157
C: (301) 310-3345 O: (410) 876-1666
www.johnphale.com

***Education – Experience – Professionalism
Residential – Land – Commercial***